

A Note on Thibaut Fine Furniture

For years, the relationship between Thibaut and our furniture manufacturing partner, Swaim Studio has been built on a shared commitment to design integrity, craftsmanship, and a standard of quality that our clients, and yours, have come to rely on. That foundation is not changing.

What is changing is how we work with Swaim Studio going forward, and we want to be direct and clear about what that means for you.

What Remains the Same

The designs. Every piece in this collection was designed by Thibaut. That design DNA, the proportions, the refined styling, the details that make these pieces what they are, will remain intact and unchanged.

The standard of quality. Same factory. Same hands. Same process. The manufacturing hasn't moved, and neither has the commitment to quality and craftsmanship that has defined this line.

The partnership. We remain involved as design originators and as stewards of the creative work behind this collection. This isn't a handoff and a goodbye; it's a restructuring of roles that allows each party to do what they do best. In fact, you will likely continue to see these pieces in Thibaut showrooms and brand photography.

Our relationship with you. Thibaut's broader relationship with our design community doesn't change. We remain committed to the conversations, the collaboration, and the trust that has defined how we work with interior designers.

What Is Changing

How you transact. Our manufacturing partner, Swaim Studio, is now your primary point of contact for quotes, orders, lead times, and delivery. They will answer the phone, build the quotes, and see every order through to delivery. The transactional journey runs through them.

How the collection is presented. The line will carry Swaim Studio's brand identity going forward. They will manage how it goes to market, through their sales force, their channels, and their platforms.

Who manages the relationship day to day. Swaim Studio's team will be the ones building the ongoing client relationship with you. They are well-equipped to do it.

Why We're Making This Transition

The Thibaut Fine Furniture portfolio is strong. What makes sense now is finding the right infrastructure to bring the line fully to market; one in which our partner, who is deeply skilled in manufacturing, fulfillment, and sales, can champion this line with the full weight of their operation behind it.

This is a natural evolution, not a strategic departure. We believe in this work, we believe in this partnership, and we're grateful for the relationships that have made it worth building on.

Questions? Reach out. We would love to talk through what this means for your projects.